



**Case Study**

**Information Security  
Solutions provider to  
Fortune 500 clients globally**



## The Client

With a renowned reputation for consistent delivery of complex assignments to key Blue Chip organisations, this US Fortune 100 global provider of Information Security solutions is based in London, England.

They provide IT Security Consulting Services and IT Security Solutions to many of Europe's, Africa's and the Middle East's largest enterprise and government organisations.

In January 2013 the Company made a strategic business decision to work with three well-established and respected IT security consultancies based in EMEA. These consultancies would deliver strategic IT security assignments to the Company's valued client-base that they could not fulfil themselves due to over-capacity.

## The Process

This global organisation conducted a comprehensive evaluation process and extensive due diligence over a three month period on over 20 prospective partners across EMEA.

ZeroDayLab was successfully chosen as one of only three preferred partners for EMEA. This was based on our experience, our quality staff, and our approach to partner business, as well as our proven ability to deliver consistently, ensure quality, and deliver on time and in budget. We were chosen too based on our management reporting, our project management, controls, procedures, processes, our strong service delivery and our management team.

From April 2013 onwards ZeroDayLab has been delivering complex IT security consulting assignments across EMEA on behalf of our client.

We have worked on our client's behalf in the UK, Ireland, Belgium, Holland, Sweden, Denmark, Germany, France, Middle East, India and even the USA on two occasions.

Complex assignments have been undertaken on our client's behalf in key industry sectors, namely, Oil and Gas, BFSI, Telecommunications, Retail, Pharmaceutical, and Central Government. Projects have ranged from GRC solutions, architecture assessment, firewall review, application review, source code review, reverse engineering, education and development and IT security policy reviews.

ZeroDayLab is now considered a strategic partner to the client across EMEA, adding real value to their business and to their clients, and delivering quality assignments of varying complexity, at times under extreme deadline pressures.

## **Our client's feedback:**

*'Our commitment to our clients is total. We will never compromise on client delivery and client satisfaction, so choosing three strategic partners to handle our key client assignments across EMEA was a massive decision for us.*

*We undertook stringent evaluation and due diligence to find three partners who could consistently deliver to our exacting standards, work too our procedures, represent our brand and maintain the standards our clients demand.*

*ZeroDayLab have proven to be an excellent and strategic partner for us. They are consistently over-achieving and going that extra mile for us and our client to deliver quality on-time every-time, sometimes under extreme time pressure.*

*The ZeroDayLab team have become an integral part of our IT security team so working with them has become very easy and very cost effective for us.*

*Our decision to out-source many of our more complex assignments to a third party, namely ZeroDayLab, has proven a great success and we look forward to continuing to work with the ZeroDayLab team in 2014 and beyond.'*

Head of EMEA

# About ZeroDayLab

At ZeroDayLab, every day is spent helping make our client's infrastructure, applications, and data more secure through the intelligent combination of services from highly trained consultants and leading edge, complimentary security technologies.

At ZeroDayLab we take a holistic approach to Total Security Management. Our skilled and experienced consultants can provide help, advice, training and support on a whole range of IT security solutions such as:

- Vulnerability Assessment of your desk top, servers and infrastructure
- Penetration Testing of all your internal and external web applications
- Architecture and Infrastructure review with recommendation and remediation
- Source code review
- Forensic analysis
- Business continuity, Brand Protection
- Continuous IT Security improvement Programs
- Education & Training, Learning & Development
- Social engineering
- IT Security review of policies & Procedures, planning, risk assessment and mitigation.
- SIEM 2 – Event & Log Management
- ISMS Governance, Risk & Compliance
- Incident Response & Incident Management, Proactive Threat Protection
- Privileged User Management, Traceability, Access control
- Privileged Identity Management & Password Protection
- Advanced Threat Protection, Application White listing, End point protection

Our team looks forward to sharing our vision with you and helping you to defend against the malicious attacks that come from both inside and outside of your environment.



## Our Solutions



SEIM 2 Technology



Risk Management



Privilege User Management



Privilege Identity Management



End Point Protection



Incident Response Management



ISMS



Data Centre